

KSP SEHATI MAMUR ABADI
Performance Highlight

| REMARK | YTD JAN SD JUNI | | MUTASI JAN SD JUNI | Growth |
|-------------------------|-----------------|-----------------|--------------------|---------|
| SUBJECT | 2023 | 2022 | 2023 VS 2022 | % |
| BOOKING (Rp) | 518.130.337.904 | 527.431.146.299 | (9.300.808.395) | 98,24% |
| (Unit) | 130.650 | 123.661 | 6.989 | 105,65% |
| NSA | 566.885.622.026 | 513.934.304.765 | 52.951.317.261 | 110,30% |
| NPAT | 29.306.833.926 | 18.605.527.783 | 10.701.306.143 | 158% |
| MAN POWER : | | | | |
| CABANG & ULT | 2.420 | 2.002 | 418 | 120,88% |
| HO | 128 | 90 | 38 | 142,22% |
| CABANG & ULT | 404 | 368 | 36 | 109,78% |
| ROE | 49,29% | 56,22% | -6,93% | |
| RO-ASSET | 3,108% | 3,392% | -0,285% | |
| RO-ASA | 4,974% | 5,619% | -0,64% | |
| BOPO | 83,352% | 86,672% | -3,320% | |

| | | | | |
|----------------------|-----------------|-----------------|-----------------|---------|
| Total Income | 221.603.169.766 | 179.868.557.119 | 41.734.612.647 | 123,2% |
| Bunga Deposan | 48.339.818.797 | 38.788.475.827 | 9.551.342.970 | 124,6% |
| Gross Income | 173.263.350.969 | 141.080.081.292 | 32.183.269.677 | 122,8% |
| Total Opex | 135.645.211.705 | 120.639.768.851 | 15.005.442.855 | 112,4% |
| Net Income | 37.618.139.264 | 20.440.312.441 | 17.177.826.822 | 184,0% |
| TTL OTHR INC (EXP) | (45.275.256) | 3.412.928.306 | (3.458.203.562) | -101,3% |
| NPBT | 37.572.864.008 | 23.853.240.747 | 13.719.623.260 | 157,5% |
| TAX | 8.266.030.082 | 5.247.712.964 | 3.018.317.117 | 157,5% |
| NPAT | 29.306.833.926 | 18.605.527.783 | 10.701.306.143 | 157,5% |

Proyeksi Y 2023

With JUNI Based

| | |
|------|---------------------|
| NPBT | 75.145.728.015,25 |
| Tax | (16.532.060.163,36) |
| NPAT | 58.613.667.851,90 |

Target NPAT 2023

60.000.000.000

accomplishment- %

97,69%

accomplishment- IDR

(1.386.332.148)

Cycle Deliquence

| Description | JUNI 2023 |
|-------------------------------------|------------------------|
| Net Service Asset | 628.001.264.737 |
| <i>Balance Overdue 0 days</i> | <i>557.016.726.905</i> |
| <i>Balance Overdue 1-30 days</i> | <i>3.849.307.060</i> |
| <i>Balance Overdue 31-60 days</i> | <i>4.701.048.833</i> |
| <i>Balance Overdue 61-90 days</i> | <i>1.308.716.793</i> |
| <i>Balance Overdue 91-120 days</i> | <i>4.667.129.849</i> |
| Balance Overdue 121-150 days | 4.257.708.556 |
| Balance Overdue 151-180 days | 3.082.895.275 |
| Balance Overdue >180 days | 49.117.731.466 |
| <i>Balance Overdue 0 days</i> | <i>88,70%</i> |
| <i>Balance Overdue 1-30 days</i> | <i>0,61%</i> |
| <i>Balance Overdue 31-60 days</i> | <i>0,75%</i> |
| <i>Balance Overdue 61-90 days</i> | <i>0,21%</i> |
| <i>Balance Overdue 91-120 days</i> | <i>0,74%</i> |
| <i>Balance Overdue 121-150 days</i> | <i>0,68%</i> |
| <i>Balance Overdue 151-180 days</i> | <i>0,49%</i> |
| Balance Overdue >180 days | 7,82% |
| Balance Overdue >30 days | 2,38% |
| Balance Overdue >60 days | 1,63% |
| Balance Overdue >90 days | 1,42% |
| Balance Overdue >120 days | 0,68% |